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EMILY PRONIN

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Education

Stanford University
Ph.D. in Psychology, 2001

Yale University
B.A. in Psychology, summa cum laude, 1996

Academic Appointments

Princeton University
Professor, Psychology and Public Affairs, 2023–

Princeton University
Associate Professor, Psychology and Public Affairs, 2009–2023

Princeton University
Assistant Professor, Psychology and Public Affairs, 2003–2009

Harvard University
Postdoctoral Fellow, Psychology, 2001–2003

Grants

National Science Foundation
Measuring the Objectivity and Bias of Experts
Co-PI with Tess Neal, PI, Arizona State University
\$279,280, 2017–2023

John Templeton Foundation and Fuller Theological Seminary
Intellectual Humility and the Bias Blind Spot
\$200,787, 2013–2015

National Science Foundation
The Introspection Illusion and Problems of Free Will, Actor–Observer Differences, & Bias Correction
\$286,776, 2008–2012

Financial Industry Regulatory Authority (formerly NASD), Investor Education Foundation

Pitfalls of Investor Decision-Making in the Social Interaction Context
\$111,019, 2008–2011

NASD, Investor Education Foundation
Overcoming Psychological Biases to Promote Wise Investing
\$77,400, 2005–2007

Honors, Awards, and Fellowships

Society for Personality and Social Psychology
Theoretical Innovation Prize, 2009

National Institute of Mental Health
National Research Service Award (NRSA) Postdoctoral Fellowship, 2001–2003

National Science Foundation
Graduate Research Fellowship, 1996–2000

American Psychological Society
RiSE-UP Award (for student research on underrepresented populations), 2000

Stanford University Center for Teaching and Learning
Award and invited address, 2000

Yale University
Angier Prize for Best Senior Research Project in Psychology, 1996
Phi Beta Kappa, 1995

National Merit Scholar, 1992–1996

Publications

Book

Pronin, E. (Ed.) (under contract), *A Psychology of Political Harmony: Perspectives of Lee Ross*.
Oxford University Press.

Journal Articles and Book Chapters

Pronin, E., & Hazel, L. (2023). Humans' bias blind spot and its societal significance. *Current Directions in Psychological Science*. <https://doi.org/10.1177/09637214231178745>

Hazel, L., Barker, E., & Pronin, E. (2023). Playing hard to get: A new look at an old strategy. *Journal of Sex Research*, *60*, 368-383.

Cheek, N., & Pronin, E. (2022). I'm right, you're biased: How we understand ourselves and others. In N. Ballantyne & D. Dunning, Eds. *Reason, bias, and inquiry*. Oxford

University Press.

- Cheek, N. N., Blackman, S. F., & Pronin, E. (2021). Seeing the subjective as objective: People perceive the taste of those they disagree with as biased and wrong. *Journal of Behavioral Decision Making, 34*, 167-182.
- Sekhsaria, S., & Pronin, E. (2021). Underappreciated benefits of reading own and others' memories. *Social Cognition, 39*, 504-525.
- Laird, A. A., & Pronin, E. (2020). Professors' romantic advances undermine students' academic interest, confidence, and identification. *Sex Roles, 83*, 1-15.
- Yang, K., & Pronin, E. (2018). Consequences of thought speed. *Advances in Experimental Social Psychology, 57*, 167-222.
- Yang, K., & Pronin, E. (2017). Thought speed and health communication. In R. Parrott (Ed.), *Encyclopedia of Health and Risk Message Design and Processing* (pp. 36-51). New York: Oxford University Press.
- Molouki, S., & Pronin, E. (2015). Self and other. In M. Mikulincer, P. Shaver, E. Borgida, J. Bargh (Eds.), *APA Handbook of Personality and Social Psychology, Volume 1: Attitudes and Social Cognition* (pp. 387-414). Washington, DC: American Psychological Association.
- Hansen, K., Gerbasi, M., Todorov, A., Kruse, E., & Pronin, E. (2014). People claim objectivity after knowingly using biased strategies. *Personality and Social Psychology Bulletin, 40*, 691-699.
- Yang, K., Friedman-Wheeler, D. G., & Pronin, E. (2014). Thought acceleration boosts positive mood among individuals with minimal to moderate depressive symptoms. *Cognitive Therapy and Research, 38*, 261-269.
- Pronin, E. (2013). When the mind races: Effects of thought speed on feeling and action. *Current Directions in Psychological Science, 22*, 283-288.
- Chandler, J. J., & Pronin, E. (2012). Fast thought speed induces risk taking. *Psychological Science, 23*, 370-374.
- Hansen, K. E., & Pronin, E. (2012). Illusions of self knowledge. In S. Vazire & T. D. Wilson, Eds., *Handbook of Self Knowledge*. New York: Guilford Press.
- Kennedy, K. A., & Pronin, E. (2012). Bias perception and the spiral of conflict. In J. Hanson, Ed., *Ideology, Psychology, and Law*. New York: Oxford University Press.
- Pronin, E., & Schmidt, K. (2012). Claims and denials of bias and their implications for policy. In E. Shafir, Ed., *The Behavioral Foundations of Public Policy*. Princeton, NJ: Princeton University Press.
- Pronin, E. (2011). An impenetrable machine. In J. Brockman, Ed., *Is the Internet changing the way you think?* New York: Harper Collins.

- Pronin, E., & Kugler, M. B. (2010). People believe they have more free will than others. *PNAS: Proceedings of the National Academy of Sciences of the United States of America*, *107*, 22469–22474.
- Gromet, D. M., & Pronin, E. (2009). What were you worried about? Actors' concerns about revealing fears and insecurities relative to observers' reactions. *Self and Identity*, *8*, 342–364.
- Pronin, E. (2009). The introspection illusion. *Advances in Experimental Social Psychology*, *Volume 41*, 1-68.
- Kennedy, K. A., & Pronin, E. (2008). When disagreement gets ugly: Perceptions of bias and the escalation of conflict. *Personality and Social Psychology Bulletin*, *34*, 833–848.
- Pronin, E. (2008). How we see ourselves and how we see others. *Science*, *320*, 1177–1180.
- Pronin, E., Fleming, J. J., & Steffel, M. (2008). Value revelations: Disclosure is in the eye of the beholder. *Journal of Personality and Social Psychology*, *95*, 795–809.
- Pronin, E., & Jacobs, E. (2008). Thought speed, mood, and the experience of mental motion. *Perspectives on Psychological Science*, *3*, 461–485.
- Pronin, E., Jacobs, E., & Wegner, D. M. (2008). Psychological effects of thought acceleration. *Emotion*, *8*, 597–612.
- Pronin, E., Olivola, C. Y., & Kennedy, K. A. (2008). Doing unto future selves as you would do unto others: Psychological distance and decision making. *Personality and Social Psychology Bulletin*, *34*, 224–236.
- Pronin, E. (2007). Perception and misperception of bias in human judgment. *Trends in Cognitive Sciences*, *11*, 37–43.
- Pronin, E., Berger, J., & Molouki, S. (2007). Alone in a crowd of sheep: Asymmetric perceptions of conformity and their roots in an introspection illusion. *Journal of Personality and Social Psychology*, *92*, 585–595.
- Pronin, E., & Kugler, M. B. (2007). Valuing thoughts, ignoring behavior: The introspection illusion as a source of the bias blind spot. *Journal of Experimental Social Psychology*, *43*, 565–578.
- Pronin, E., Kennedy, K., & Butsch, S. (2006). Bombing versus negotiating: How preferences for combating terrorism are affected by perceived terrorist rationality. *Basic and Applied Social Psychology* (Special Issue: In the era of 9/11: Social psychology and security), *28*, 385–392.
- Pronin, E., & Olivola, C. Y. (2006). Egocentrism. In N. J. Salkind, K. DeRuyck, & K. Rasmussen (Eds.), *Encyclopedia of Human Development* (pp. 441–442). Thousand Oaks, CA: Sage Publications.
- Pronin, E., & Ross, L. (2006). Temporal differences in trait self ascription: When the self is seen as an other. *Journal of Personality and Social Psychology*, *90*, 197–209.

- Pronin, E., & Wegner, D. M. (2006). Manic thinking: Independent effects of thought speed and thought content on mood. *Psychological Science, 17*, 807–813.
- Pronin, E., Wegner, D. M., McCarthy, K., & Rodriguez, S. (2006). Everyday magical powers: The role of apparent mental causation in the overestimation of personal influence. *Journal of Personality and Social Psychology, 91*, 218–231.
- Pronin, E., Gilovich, T. D., & Ross, L. (2004). Objectivity in the eye of the beholder: Divergent perceptions of bias in self versus others. *Psychological Review, 111*, 781–799.
- Pronin, E., Steele, C. M., & Ross, L. (2004). Identity bifurcation in response to stereotype threat: Women and mathematics. *Journal of Experimental Social Psychology, 40*, 152–168.
- Pronin, E., Lin, D. Y., & Ross, L. (2002). The bias blind spot: Perceptions of bias in self versus others. *Personality and Social Psychology Bulletin, 28*, 369–381.
- Pronin, E., Puccio, C., & Ross, L. (2002). Understanding misunderstanding: Social psychological perspectives. In T. Gilovich, D. Griffin, & D. Kahneman, Eds., *Heuristics and Biases: The Psychology of Intuitive Judgment*. New York: Cambridge University Press.
- Pronin, E., Kruger, J., Savitsky, K., & Ross, L. (2001). You don't know me, but I know you: The illusion of asymmetric insight. *Journal of Personality and Social Psychology, 81*, 639–656.
- Detweiler, J. B., Bedell, B. T., Salovey, P., Pronin, E., & Rothman, A. J. (1999). Message framing and sunscreen use: Gain-framed messages motivate beach-goers. *Health Psychology, 18*, 189–196.

Departmental Colloquia and Area Talks

- Hebrew University, Center for Conflict Research (2022)
- Tel Aviv University, Social Psychology (2019)
- Princeton HealthCare, Psychiatry (2017)
- University of California – Berkeley, Psychology (2014)
- Duke University, Psychology (2013)
- Yale University, Social and Developmental Psychology (2013)
- Columbia University, Social and Cognitive Psychology (2013)
- Arizona State University, Social Psychology (2012)
- Cornell University, Psychology (2011)
- Sherman Kent School - Central Intelligence Agency University (2010)
- UMDNJ-Robert Wood Johnson Medical School, Institute for Study of Child Development (2010)
- Wharton School of Business, Decision Processes (2008)
- New York University, Social Psychology (2008)
- Harvard Business School, Negotiation, Organizations & Markets (2007)
- Columbia Business School, Management (2007)
- Duke University, Social Psychology (2007)
- University of North Carolina, Social Psychology (2007)

Yale University, Personality and Social Psychology (2006)
University of Chicago, Social Psychology (2006)
Carnegie Mellon University, Center for Behavioral Decision Research (2006)
University of Massachusetts, Personality and Social Psychology (2006)
Lehigh University, Social Psychology (2005)
Columbia University, Social Psychology (2004)
Northeastern University, Personality and Social Psychology (2003)
Harvard University, Social Psychology (2002)
Yale University, Social/Personality Psychology (2001)
University of Chicago, Management and Organizational Behavior (2001)
Princeton University, Psychology (2001)
University of Wisconsin, Psychology (2001)
University of Florida, Psychology (2000)

Other Invited Talks and Addresses

Behavioral Economics NYC (2022)
Gen Next Foundation (2021)
NYC Epistemology/Psychology Conference (2016)
Templeton Foundation (2013)
Fifth Annual Ruvim and Nina Poretsky Memorial Lecture, Beth Israel Medical Center (2009)
Festschrift in Honor of John Darley, Princeton University (2009)
Second Annual Conference of Project on Law and Mind Sciences, Harvard Law School (2008)
American Association of Physics Teachers (2000)

Teaching (past 5 years noted)

Department of Psychology, Princeton University

PSY 101 (Introductory psychology, undergraduate lecture), 2018, 2020, 2021
PSY 313 (Interpersonal perception, undergraduate lecture)
PSY 400 (Misunderstanding and conflict, undergraduate seminar), 2019
PSY 550 (Psychology of conflict, graduate seminar)
PSY 551 (Social psychology research seminar, for graduate students and faculty), 2022, 2023

School of Public and International Affairs, Princeton University

SPIA 502 (Psychology and public policy core course, MPA lecture), 2021
SPIA 404 (Partisanship and polarization, junior research seminar), 2018, 2020, 2023
SPIA 594P (Psychology and public policy, MPP lecture/seminar)
SPIA 595 (Psychological roots of conflict, MPA seminar)

Department of Psychology, University of Pennsylvania (course taught by ~5 Princeton faculty)

PSYCH 600 (Proseminar in social psychology, graduate course)

Departmental and University Committees

Psychology

Subject Pool Oversight Committee (2020–2022)
George A. Miller Senior Thesis Prize Committee (2017–2018)
Social Neuroscience Search Committee (2013–2014)
Social Psychology Area Coordinator (2010–2011)
Edward E. Jones Lectures Committee (2006–2007)
Edward E. Jones Memorial Prize Committee (2006–2007, 2009–2010, 2019–2020)
Graduate Admissions Committee (2003–2004, 2004–2005, 2005–2006)
Miller-Schroeder Memorial Prize Committee (2003–2004)

Princeton School of Public and International Affairs

MPP Review Committee (2023–2024)
MPP Graduate Admissions Committee (2022–2023, 2023–2024)
Search Committee, tech policy (2021–2023)
Search Committee, joint with Andlinger Center (2015)
Undergraduate Committee (2012–2013, 2016–2020)
MPA Graduate Admissions Committee (2012–2013)
QE1 Committee (2007–2008, 2008–2009)
Search Committee, joint with psychology (2003–2004)

University

Faculty Advisory Committee on Athletics (2016–2022; *Executive Committee*, 2021–2022)
Center for Jewish Life Faculty Advisory Group (2019–; *Chair*, 2021–)
Board Member, Center for Jewish Life (2021–)
Search Committee, Dean of the Woodrow Wilson School (2009)
Committee on the Course of Study (2008–2009)
Institutional Review Panel for Human Subjects (2004–2007)

External Service

Journals – Editorial Board

Personality and Social Psychology Review

Journals – Reviewing

Basic and Applied Social Psychology, Cortex, European Journal of Social Psychology, Group Dynamics, Group Processes and Intergroup Relations, Journal of Applied Social Psychology, Journal of Cross-Cultural Psychology, Journal of Experimental Psychology –

General, Journal of Experimental Social Psychology, Journal of Personality, Journal of Personality and Social Psychology (ASC, IRGP, PPID), Organizational Behavior and Human Decision Processes, Personality and Social Psychology Bulletin, Personality and Social Psychology Review, Perspectives on Psychological Science, Proceedings of the National Academy of Science, Psychological Review, Psychological Science, Science, Social Cognition, Social and Personality Compass, Social Psychological and Personality Science, Trends in Cognitive Science, etc.

Book Publishers – Reviewing

Guilford, McGraw-Hill, Norton, Oxford

Society Committees

Society for the Study of Motivation, Program Committee, 2013

Society for Personality and Social Psychology, Program Committee, 2011

Society for Personality and Social Psychology, Theoretical Innovation Prize Committee, 2010

Advisory

Technical Advisory Group, Educational Testing Service, project concerning bias reduction
Ambassador, John F. Templeton Foundation, grant initiative concerning intellectual humility

Media (Selected)

Bias Blind Spot and Introspection Illusion

Boston Globe, Business Week, Los Angeles Times, New York Times, Scientific American, PBS Nightly Business Report, Kiplinger's Personal Investing, NPR

Thought Speed

Chicago Tribune, Psychology Today, Scientific American Mind, Shape, The Times [London], Kiplinger's Personal Finance, Huffington Post, Wall Street Journal

Magical Thinking

ABC News 20/20, New York Times, NPR Weekend America, Self, Washington Post

Identity Bifurcation

Psychology Today, Reuters Health

Affiliations and Visiting Positions

Faculty Associate, Program in Law and Public Affairs, Princeton University

Faculty Associate, Kahneman-Treisman Center for Behavioral Science and Public Policy, Princeton University

Fellow, Mathey College, Princeton University

Visiting Scholar, Positive Psychology Institute, University of Pennsylvania (June 2007)
Visiting Scholar, Department of Psychology, Tel Aviv University (Summer 2006)